



Gridlines

# Model Build

Modelling Reinvented



Our Mission

# To bring clarity to decision making

We have transformed the traditional approach to financial modelling through a relentless focus on transparency, flexibility and speed.

We take care of the financial modelling to allow you to focus on making high-quality business decisions.



**Gridlines**



# We build models to support project finance and corporate finance deals

We look beyond the spreadsheets to help you see the real shape and dynamics of the deal.

We don't just see a model; we see a windfarm, a hydro dam, an airport.

We see a business securing the investment it needs to do great things.

We see super-slick forecasting and reporting that sets management free to focus on making the right decisions.



**Gridlines**

# Financial modelling innovation

## Rapid model development

The conventional approach to financial modelling is inherently inefficient.

Here's how we make things faster:

### We use the latest automation tools

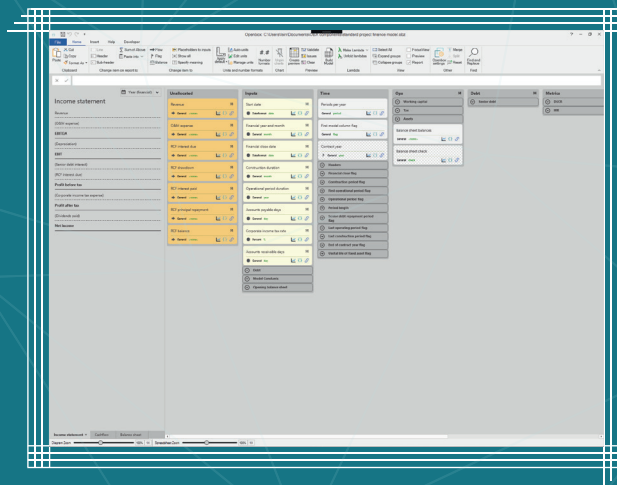
We developed Openbox, a graphical model automation tool, which allows us to design models at the conceptual level and automatically generate well-structured Excel calculations.

### We use components

We develop and re-use model 'components' which are commonly-used building blocks this means we are not reinventing the wheel every time we build a model.

### We talk to you

Issues can be solved much faster when people talk. We take the time to understand the detail of your business and modelling challenge to make sure what we develop meets your needs first time.



**Gridlines**

# Financial modelling innovation

## A proven methodology

**We develop our financial models using the FAST financial modelling standard.**

The standard has been endorsed by the ICAEW (Institute of Chartered Accountants in England and Wales) as the only financial modelling standard which meets its good spreadsheet practice guidance.

### Flexible

Allowing models to be adapted easily to new information

### Appropriate

Models reflect key business assumptions directly without being overbuilt or cluttered with unnecessary detail

### Structure

Consistency is essential to retain a model's integrity over time, particularly as a model's author may change

### Transparent

Clear calculations that can be understood by other modellers and non-modellers alike



We can provide market leading training in modelling and the FAST Standard, meaning you and your team will be empowered to own and operate your financial models well into the future. We provide the best available free online training resources [here](#). Over 20,000 people have taken our online Essential Financial Modelling course.



# Financial modelling innovation

## An agile approach

**Modern technology allows us to collaborate much more closely.**

Here's how we make things faster:

### **Online collaboration**

The old days of phone calls and emails are gone. Online collaboration tools mean that we can speak regularly face-to-face wherever you are in the world.

### **Rapid iterations**

We develop and regularly share versions of the model with you as the development process progresses. This collaborative approach means that we are continually tailoring the model to your detailed requirements.

### **A flexible approach**

Our structured and flexible modelling methodology means that we can easily change the model as your requirements evolve.



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# Financial modelling innovation

## A team you can trust

**Gridlines is an international firm with a global client base.**

We have brought together senior modelling professionals from across the industry to bring a fresh and innovative approach to financial modelling.

Members of our team have direct experience of over 300 financial modelling assignments, supporting leading global blue chip clients.

**We have physical locations in London, Paris and Delhi.**

Our senior and experienced team will make financial modelling assignment run as smoothly as possible.

Our team offers decades of financial modelling experience drawn from across the industry.



### **Danny Leitch Partner**

Danny is one of the founding partners of Gridlines and has over 20 years of experience in financial modelling and project finance. Danny has led modelling teams within Grant Thornton, EY and F1F9 and has been responsible for over 100 model build and review assignments. Danny is a qualified accountant and financial modelling expert.



### **Kenny Whitelaw-Jones Partner**

Kenny is one of the founding partners at Gridlines. He is a leading financial modelling expert in the project finance market globally. Kenny has played a significant role in the development of financial modelling standards over the past 10 years.



### **Umang Agarwal Director**

Umang is a highly-experienced financial modeller and advisor. He leads delivery of modelling for Gridlines in the power and utilities sectors. Umang has successfully delivered complex models for numerous bid submissions and has achieved financial close on a multitude of deals.



### **Peter Rebecchi Head of Model Audit**

Peter has over 14 years of model audit and analytical experience. He was previously Head of Model Audit and Financial Modelling at Operis. He brings deep experience across many sectors in project finance, including PPP bids, digital, power and renewable energy projects, as well as corporate M&A transactions.



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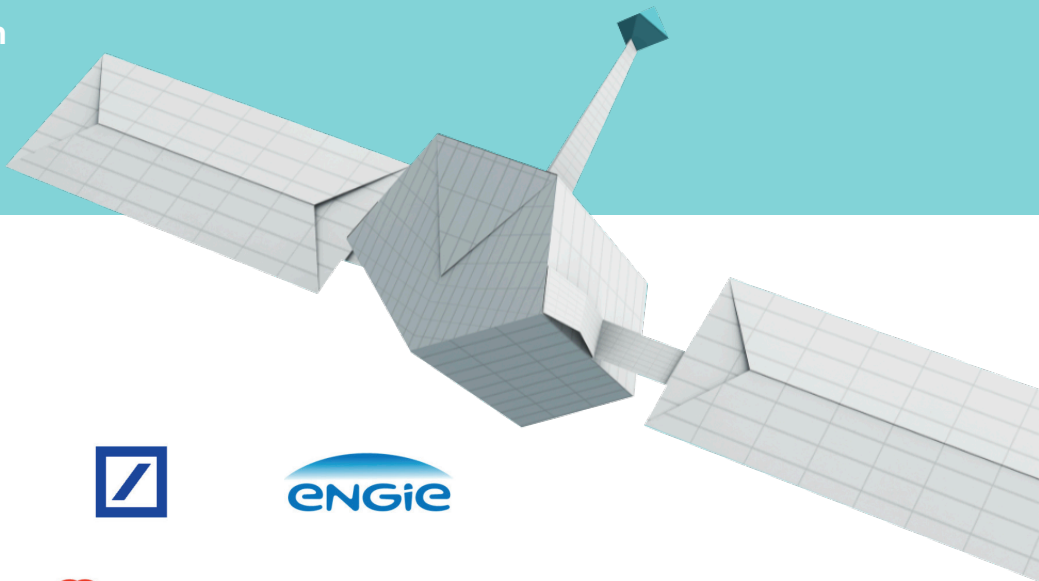
We love to meet new people as much as we love to model.

## To find our more, get in touch

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